MCE | ALL ACCESS PASSES

MCE Open Programmes All Access Passes

An Easy Way to Manage Leadership and Management Development Across the Year.

MCE All Access Passes

Plan with confidence. Respond with speed.
Develop the right people when it matters most.

You want to invest in the development of your managers and professionals.
At the same time, you know that development needs do not appear all at once.
They emerge during the year - as people move into new roles, as teams change, and as business priorities evolve.
MCE All Access Passes was created to help organisations manage leadership, management and business skills development in a more structured and flexible way, across the year.

Planning is Expected — Flexibility is Required

If you are responsible for learning and development, you are expected to plan ahead:

> Budgets are approved in advance.

> Procurement needs clarity.

> The business expects timely support.

At the same time, the situation keeps changing:

> Managers step into new roles.

> Teams request support at unexpected moments.

> New topics become relevant as the year unfolds.

Balancing these two expectations — planning and responsiveness — is one of the central challenges of the role.

What exactly is an MCE All Access Passes?

An MCE All Access Passes is a pre-paid annual training pass that gives your organisation access to MCE's open leadership and management programmes throughout the year. Instead of purchasing programmes individually, you secure a set number of training places that can be used flexibly.

One agreement. One budget.
Multiple opportunities to develop your people

01 **Choose how many passes to purchase for the year**

Passes are not assigned to individuals in advance.

02 **Once the need arises, you decide how to use it:**

- Who attends
- Which programme is most relevant
- When it makes sense to participate

03 **Passes can be used for any MCE open programme, delivered:**

- Across 30+ cities in EMEA
- Online, when travel is not practical

How Organisations Typically Use MCE All Access Passes?

Development priorities rarely stay the same for long. As roles change and expectations evolve, different topics become relevant at different moments.

MCE All Access Passes gives you a practical way to respond without redesigning your development plan each time. These are areas organisations commonly address across roles and teams during the year.

AI & Digital

Build practical confidence with AI in management roles

Learn More

Communication

Strengthen communication in complex organisations

Learn More

Business Acumen

Help specialists connect work to business priorities

Learn More

Managing People

Support managers to lead teams through change

Learn More

View Programme Calendar

MCE All Access Passes Options and Budget Considerations

All Access Passes provide a clear framework for annual budgeting. By committing upfront, organisations benefit from

A predictable annual training cost

Lower cost per participant compared to individual bookings

Fewer procurement steps and less administrative effort

10 Passes
€29,500

25 Passes
€62,500

50 Passes
€99,500

MOST POPULAR

100 Passes
€175,500

Open Training Programmes Guide

MCE believes that in order to become a well-rounded manager and leader, based on our experience helping more than 10 million professionals develop their skills, managers and leaders need to understand and develop their personal skills (Leading Self), they also need the competencies to manage people in all its aspects (Leading Others), and they also need solid business knowledge and skills (Leading Business).
These 3 dimensions, around which 360° leadership should be built and developed, are critical to succeed and grow as a manager and leader.

To help you find the right training for you and your team, MCE programmes are organized into 3 key business areas:

Leading Self

To be a great manager and leader, you need to start by understanding yourself. Key skills in "Leading Self" include: communication, negotiation, new ways of thinking and time management.

Leading Others

As a manager, you also need to focus on managing your teams and departments. Key skills in "Leading Others" include: leadership, people management, diversity & inclusion and change management.

Leading Business

As an international manager, you also need to develop your business knowledge & competences. Key skills in "Leading Business" include: Mini MBAs, finance, strategy, project management and certification.

Find out more here

Leading Self
Develop personal skills for effective leadership

Communication & Presentation Skills

Communicating to Your Senior Management and Key Stakeholders
Communicating Up, Down and Across the Organization
How to Communicate with Diplomacy, Tact and Credibility
Effective Presentation Skills
Effective Executive Speaking
Giving Great Virtual Presentations
The Successful Virtual Team Member
The Virtual Trainer: Success Strategies for Facilitating Live Online Training

Influencing & Negotiation

Developing Personal Influence and Impact
Expanding Your Influence: Understanding the Psychology of Persuasion
Getting Results without Authority
Essentials of Negotiation for Business Professionals

Conflict Management

Essentials of Conflict Management

Time & Stress Management

Essentials of Time Management

Analytics & Strategic Thinking

Developing Your Analytical Skills: How to Research and Present Information
Critical Thinking
Strategic Thinking
Design Thinking: A Customer-Centric Process for Rapid Innovation

Executive Assistants

The Professional Executive Assistant
Partnering with Your Boss: Strategic Skills for Administrative Professionals
Communication and Influence for Executive Assistants
Management Skills for Administrative Professionals

Find out more here

Leading Others
Master the competencies to manage people

Leadership

Preparing for Leadership
Developing Executive Leadership
Leadership for Boosting Performance
Leading with Emotional Intelligence
The Voice of Leadership: How Leaders Inspire, Influence and Achieve Results
Advanced Leadership Programme
Leadership and Wellbeing
Strategic Leadership for Senior Managers
Strategic Leadership for Government and Public Organizations
Building Ethical Leadership for Government and Public Organizations
Leading in a VUCA World
Agile Leadership

Women in Business

MCE Women's Leadership Certificate Programme
Women Leading with Impact: Resilience and Strategic Risk-taking
Assertiveness Training for Women in Business
Executive Presence for Women

Managing People & Teams

New Manager Certificate Programme
Successfully Managing People
Managing People in an International Environment
Managing Hybrid Teams
Key Management Skills For Government and Public Organizations
Leading Virtual Teams
Coaching from a Distance: Developing Your Team When You Can't Be Face-to-Face

Diversity, Equity & Inclusion

Finding Common Ground: How to Overcome Unconscious Bias
Diversity & Inclusion: Building and Leading an Inclusive Workplace
Developing a Culture of Respect: How to Cultivate a Harassment-Free Organization
Leadership Strategies for Creating a Respectful Workplace
Leading in a Diverse and Inclusive Culture

Managing Change

Managing Chaos: Tools to Set Priorities and Make Decisions Under Pressure
Leading Disruptive Change and Innovation: Your Plan for Breakthrough Growth

Find out more here

Leading Business
Acquire solid business knowledge and skills

Mini MBA

MCE Mini MBA
Mini MBA for the Pharmaceutical and Biotech Industries
Mini MBA for the Medical Devices Industry
Mini MBA for the Chemical Industry
Mini MBA for the Mining Industry
Mini MBA for the Energy Industry
Mini MBA in Retail Banking

Certification

AMA Certified Professional in Management® Exam Prep Course
AMA Certified Professional in Management® Exam Prep Express

Finance & Controlling

Finance for Non-Financial Managers
Essentials of Cost Accounting
Essentials of Purchasing for the New Buyer
The Strategic Controller: Adding Value to Your Organization
Financial Excellence: Create Value in Your Organization

Project Management

Essentials of Project Management for Non-Project Managers
Improving Your Project Management Skills: The Basics for Success
Project Management Excellence: The Complete Programme
Agile Project Management

Sales & Marketing

Essentials of Selling For New Salespeople
Essentials of Sales Management for New Sales Managers
Essentials of Marketing
Essentials of Product Management

Business Strategy & Planning

Essentials of Strategic Planning
Business Strategy & Planning for Managers

Customer Service

Customer Service Excellence: How to Win and Keep Customers

AI & Digital Transformation

Essentials of Artificial Intelligence (AI) for International Managers
Taking the Lead with Artificial Intelligence (AI)
Winning with Artificial Intelligence (AI): An Immersive Experience
Augmented Leadership: Blending EQ with AI

Innovation & Agility

Strategic Agility and Resilience: Winning Strategies for Leaders
Innovation in a VUCA World

Find out more here

Questions Organisations Often Ask

Planning and budgets

> **How do we plan pass usage across the year?**
> Passes are allocated as development needs arise. You do not need to assign them to individuals or programmes in advance.

> **Can All Access Passes be used across different teams or countries?**
> Yes. Passes can be used across teams, functions, and locations within the same organisation.

> **How does this work with annual budgets?**
> The full investment is agreed at the start of the year, allowing training to be deployed later without additional budget approvals.

> **How do organisations usually choose between Standard and Custom options?**
> The choice is typically based on the number of participants expected and the types of programmes most often used.

Programme access

> **Which programmes can All Access Passes be used for?**
> Passes can be used for any MCE's open leadership and management programmes, delivered across Europe and online.

> **Do we need to decide which programmes we will use in advance?**
> No. For Standard All Access Passes, programmes are chosen as needs arise during the year.

> **Can we focus on a specific set of programmes?**
> Yes. A Custom All Access Portfolio can be structured around a selected set of programmes and seats.

> **Do we need to decide in advance who will attend?**
> No. Passes remain unassigned until you choose to use them.

> **What happens if plans change or someone cancels?**
> Standard MCE participation terms apply, and passes can be reallocated where appropriate.

MCE / KEY FACTS

MCE is your reliable partner for continuous success with agile people development solutions.

10,000,000

participants on AMA & MCE programmes in the last 10 years

92%

of Fortune 1,000 companies are our business partners

96%

of participants report they are using what they have learnt at AMA & MCE

1,000+

expert facilitators globally

100+

Open Training Programmes running throughout EMEA

100+

year's experience working with our clients around the globe

For more information please contact:

CONTACT US

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